



CABINET FOR ECONOMIC DEVELOPMENT  
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**Chief of Staff Benjamin E. "Gene" Fuqua is serving as Acting Cabinet Secretary as the search for a new full-time secretary begins.**

## Search Begins for New Economic Development Cabinet Secretary

The Kentucky Economic Development Partnership Board (Board) has begun the search process to fill the position of Secretary of the Cabinet for Economic Development (CED), formerly held by Marvin E. "Gene" Strong, Jr. Secretary Strong led the Cabinet for fifteen years until his retirement in January of this year.

Chief of Staff Benjamin E. "Gene" Fuqua is serving as Acting Cabinet Secretary. Mr. Fuqua, a native of Franklin County and a 1975 graduate of Eastern Kentucky University spent much of his career in banking in Tennessee and Kentucky, moving up through the ranks to become Chairman and CEO of First Federal Bank in 1989. In 1992 Mr. Fuqua was named Commissioner of the Department for Financial Incentives in the Cabinet for Economic Development. He then became the Deputy to former Secretary Gene Strong and now serves as Chief of Staff and Acting Secretary.

The process of hiring a new secretary for the CED is set forth by statute (KRS154-10.040). In that statute, the search process is outlined as follows:

- The Board must set the qualifications and requirements for the position;

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- A national search firm must be hired to conduct a nationwide search for likely candidates;
- The firm submits an initial list of likely candidates to the Board;
- The Board will narrow this list to three (3) names and submit the list to the Governor;
- The Governor has the option of choosing a secretary from these three submissions or rejecting the list altogether and requesting a list of three additional names to be submitted to him; and
- Once the new secretary has been appointed, she/he serves at the pleasure of the Board.

The Request for Proposal for a national search firm was posted by the Board on January 22, 2007 with a response date of February 9, 2007. The Pace Group, a national search firm with regional offices in Tupelo, Mississippi, and Austin, Texas, and specializing in searches for economic development, chambers of commerce, healthcare executives as well other senior-level positions, was selected to help the Board find potential candidates to fill the position. The firm is now searching for candidates and the opening is listed at: <http://www.thepacegroup.com>. The firm has been in existence for nearly 15 years and has an outstanding national reputation and an excellent track record.

The firm must present the Board with the first round of potential candidates within ninety days of the contract date. The Board is expected to submit a list of three candidates to the Governor some time in the summer of 2007.

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Kentucky Cabinet for Economic Development  
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300 West Broadway  
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**PHARMERICA**

**PharMerica Corporation  
will locate its corporate  
headquarters in  
Louisville.**

## PharMerica Corporation to Locate Headquarters in Louisville

PharMerica Corporation, a new publicly-traded pharmaceutical company, will locate its corporate headquarters in Louisville, creating 200 new jobs. The company, which is being formed by the combination of AmerisourceBergen Corporation's and Kindred Healthcare, Inc.'s respective institutional pharmacy businesses, will constitute the second largest national provider of institutional pharmacy services. Both AmerisourceBergen and Kindred are *Fortune 500* companies. The companies announced that Gregory "Greg" S. Weishar will lead the new PharmMerica. Mr. Weishar founded PharmaCare in 1994 and led its growth into the fourth largest operation in its industry with revenues in excess of \$3 billion.

Governor Fletcher said, "The addition of PharMerica Corporation's corporate headquarters to Louisville demonstrates the level of confidence they have in Kentucky's workforce and business climate. The competition for this project was high, ultimately resulting in a win for Kentucky. We will continue to create an atmosphere where PharMerica Corporation and other world-class companies can flourish."

Institutional pharmacy services primarily involve providing pharmaceutical services to residents of nursing centers and assisted living facilities. Through its pharmacies, PharMerica Corporation will purchase, repackage and dispense pharmaceuticals, both prescription and non-prescription, in accordance with physician and other qualified healthcare provider orders, and deliver the medication to healthcare facilities for administration to their patients or residents.

AmerisourceBergen and Kindred state the new company will support a customer base of approximately 333,000 licensed beds in 41 states. Kindred, headquartered in Louisville, will provide information technology and administrative support to the new company.

Joe Reagan, President and CEO of Greater Louisville, Inc. – The Metro Chamber of

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Commerce praised Kindred's decision to expand their local presence through headquartering PharMerica in Louisville as an "outstanding way to start 2007". Paul J. Diaz, Kindred's President and Chief Executive Officer, said "We think Louisville is an optimal site for the new company and are excited about creating new growth and employment opportunities for the city."

The establishment of PharMerica Corporation's 60,000-square-foot corporate headquarters in Louisville will entail the merger of Kindred Pharmacy Services' corporate office staff, currently located in Louisville, into the new headquarters facility. PharMerica will create 200 new jobs, with an average annual salary in excess of \$77,000 as a result of the project.

The Kentucky Economic Development Finance Authority (KEDFA) preliminarily approved Kindred Pharmacy Services, Inc. for tax benefits up to \$8 million under the Kentucky Jobs Development Act (KJDA), an incentive program designed to attract and expand technology and service-related industries in the state.

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**EDi Medical recently opened a 10,000 square-foot facility in Fountain Run, Kentucky to assemble custom sterile surgical packs for hospitals and related healthcare customers.**

## EDi Medical to Open Facility in South Central Kentucky

EDi Medical opened its 10,000 square-foot surgical products service facility in Fountain Run, Kentucky, in Fall 2006 with a dozen employees and is expected to add up to 60 employees as the project expands. The new operation will assemble custom sterile surgical packs for hospitals and related customers in the healthcare industry. Its advanced system allows customers to track and monitor surgical kit orders via its web-based customer service portal.

"EDi Medical is very pleased to have chosen Kentucky to open our custom sterile surgical packaging company and appreciate the support from the Economic Development Cabinet, which was the determining factor in our decision to locate here," said Kurt Tarter, President of EDi Medical. "We have been delighted with the quality of the labor force and are eager to expand from a dozen positions to multiple dozens as our business continues to grow."

The custom sterile surgical pack business is a \$4 billion industry within the healthcare field and EDi Medical is well positioned to pursue and secure multi-millions in revenue.

The Kentucky Economic Development Finance Authority (KEDFA) preliminarily approved EDi Medical for tax benefits up to \$636,750 under the Kentucky Jobs Development Act (KJDA), an incentive program designed to attract and expand technology and service-related industries in the state.

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**Representatives from Hendrickson USA and the Kentucky Cabinet for Economic Development, including Governor Ernie Fletcher, broke ground for a \$24.3 million trailer suspension plant in Somerset, Kentucky.**

## Hendrickson USA Breaks Ground in Somerset

Governor Ernie Fletcher and Acting Commissioner of the Department for New Business Development J.R. Wilhite joined officials of Hendrickson USA, January, 22nd, in breaking ground for a \$24.3 million trailer suspension plant in Pulaski County. Hendrickson USA, LLC, a supplier of heavy-duty transportation equipment, will open its newest operation in Summer 2007 in Somerset, bringing 120 new jobs and more than \$24.3 million in investment to the Commonwealth. The Boler Company, Hendrickson's parent company since 1978, is one of the largest privately-held firms in the United States.

Hendrickson will occupy a 160,000 square-foot facility on 19 acres in Somerset's Valley Oak Industrial Park, where it will produce trailer axles and trailer air suspensions for the heavy-duty transportation industry. Somerset will be Hendrickson's second facility in Kentucky. In 1998, the Truck Suspension Systems division opened a plant in Lebanon. The Somerset plant becomes the sixth manufacturing plant for Hendrickson Trailer Suspension Systems headquartered in Canton, Ohio, a business unit of Hendrickson based in Itasca, Illinois.

Magnus Hendrickson began manufacturing commercial trucks in 1913 and the company introduced the first tandem suspension in 1926. The company's unrelenting pursuit of technological leadership is the key to its success. It is a world leader in the industry and major supplier to every North American heavy-truck and trailer OEM, as well as many manufacturers in Europe, Austria, Mexico, Japan, and Latin America. The Hendrickson operation comprises more than 3,000 people, with 21 facilities in the US, Canada, Mexico, the United Kingdom, Spain, Australia, and the Pacific Rim.

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Gary Gerstenslager, President and Chief Operating Officer, said "Hendrickson maintains a reputation in the industry for producing dependable high quality products, which is a reflection of our employees". He added "The people in this area exhibit these same values, which is why we are excited about coming to the Somerset community."

The Kentucky Economic Development Finance Authority (KEDFA) preliminarily approved Hendrickson USA, LLC, for tax benefits up to \$2.4 million under the Kentucky Industrial Development Act (KIDA), an incentive program designed to attract and expand manufacturing operations in the state.

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**Rick Bagwell, president of Halton Group North America, discusses Halton's decision to headquarter in Bowling Green, Kentucky.**

## Global Company Locating Headquarters in Bowling Green

Halton, a Finnish family-owned company specializing in indoor climate solutions has located its U.S. headquarters in Bowling Green at the Western Kentucky University Center for Research and Development. Halton is an international group of companies specializing in developing, manufacturing, and marketing indoor climate products and solutions.

Rick Bagwell, President of Halton Group North America, expressed the company's pleasure to locate their headquarters in Bowling Green, praising the vibrant economic climate, among other attributes of the city and county that exemplify Halton's own company beliefs in green and sustainable surroundings. Mr. Bagwell added the company is excited to "locate in an atmosphere that the Innovation and Commercialization Center offers, with the availability to interface with other companies and Western Kentucky University departments that are dedicated to push the envelope of technological development."

The establishment of Halton's North American headquarters will bring new technology not currently utilized in the United States. Operations in Bowling Green include headquarters for North America, research and development, and two demonstration labs that will showcase Halton's technology in action. The operation was planned in two phases. The first phase: headquarters, offices, and a product showcase have been completed and occupied. Also, the President of Halton's Global Group, Heikki Rinne, has re-located to Bowling Green. The second phase: addition of laboratories is planned for 2008.

Halton first came to South Central Kentucky in 1989 locating in Glasgow. After several years of strong growth, Halton relocated to a new, modern manufacturing facility in Scottsville. The Scottsville plant currently employs 103 people and produces commercial

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ventilation hoods for restaurants.

Since its founding in 1969 Halton Group has grown from a small national company to a leading global company in indoor climate technology, operating in 22 countries around the world. Halton's four strategic business areas include: Halton Indoors, Halton Marine, Halton Clean Air, and Halton Food Service. The company has supplied products and systems for prestigious buildings all over the world including office complexes, luxury hotels, theatres, cruise liners, commercial kitchens, industrial plants, hospitals, laboratories, historical buildings, education buildings, recreational facilities, and many others.

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The upcoming 2010 Alltech World Equestrian Games represent a significant opportunity for small business self-promotion.

## Opportunity for Kentucky Small Businesses at 2010 Alltech World Equestrian Games

The 2010 Alltech FEI World Equestrian Games will take place in Lexington, Kentucky, at the Kentucky Horse Park September 25-October 10, 2010, and promises to be the largest spectator event in the history of the Commonwealth with an anticipated attendance level of more than 600,000 people.

The event, being held for the first time outside of Europe, will provide an unprecedented opportunity for Kentucky to showcase itself to a worldwide audience. As a result, Kentucky's small businesses will have an excellent opportunity to market and promote themselves to the international community.

"This event will provide more than \$150 million in economic impact to Kentucky in the form of, among other things, lodging, transportation, food and retail sales. That is a great opportunity for small businesses," says Terry Johnson, Director of External Relations for the event.

Businesses interested in selling their merchandise at the on-site trade fair should send a hard copy letter and a brochure describing and depicting their products to:

**Anne Buchanan**

World Games 2010 Foundation, Inc.  
2010 World Games Way  
Lexington, KY 40511-2010

Additionally, event organizers will be looking for small businesses to provide some of the construction-related and pre-event needs.

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Interested firms should contact:

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2010 World Games Way  
Lexington, KY 40511-2010  
Phone: 859.255.2010  
Fax: 859.254.0179  
[www.feigames2010.org](http://www.feigames2010.org)

Materials will be kept on file and vendors will be contacted when appropriate. Potential vendors and contractors are asked to be patient as they may not be contacted for more than a year.

World Games 2010 Foundation, Inc. is the independent non-profit 501c3 organization created to stage the Alltech FEI World Equestrian Games 2010 at the Kentucky Horse Park. The organization has a \$56 million operating budget for the event, which does NOT include any governmental funding. Their revenue is primarily derived from sponsors, tickets sales and merchandise sales for the event.

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**Ken Robinson,  
 Executive Director of  
 the Kentucky  
 Commission on Small  
 Business Advocacy will  
 serve as a panelist for  
 the National Small  
 Business  
 Administration Office of  
 Advocacy's upcoming  
 national conference.**

## Executive Director of the Commission on Small Business Advocacy Selected as Panelist for National Conference

Ken Robinson, Executive Director of the Kentucky Commission on Small Business Advocacy (CSBA), has been selected by the National Small Business Administration (SBA) Office of Advocacy to be a panelist for the upcoming conference "Building a Better Small Business Climate: State Regulatory Flexibility Best Practices" to be held in Kansas City, Missouri, on March 28, 2007. The Ewing Marion Kauffman Foundation, a prestigious research organization dedicated to understanding and promoting entrepreneurship, is co-sponsoring the event.

The CSBA was created in 1998 and reorganized by Governor Ernie Fletcher to become part of the Cabinet for Economic Development. Duties of the 13 member Commission include advocating for the interest of Kentucky small businesses and helping this critical component of the state's economy navigate through the regulatory process.

To date, CSBA has reviewed over 230 newly promulgated regulations proposed by various Kentucky agencies and has weighed in on a number of legislative items impacting small businesses in the Commonwealth. The CSBA supports the Governor's efforts to maintain Kentucky as one of the most competitive states in the region for small business growth and development.

Robinson said, "Being selected to represent the southeastern states at the conference is a real feather in our cap for a young organization and tells us that the hard work we have put

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into developing the program is being recognized at the national level.” Kentucky’s presentation will focus on program organization, the regulatory review process and ways of communicating with and involving the over 66,000 small businesses in Kentucky with fewer than 50 employees.

For more information about the CSBA please visit their website at [www.Kysba.com](http://www.Kysba.com) or call Ken Robinson at 502-564-2722.

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**Wilkerson & Associates, a supplier of marketing research and data analysis, recently received a multi-million dollar contract with the federal government thanks to help from the Cabinet for Economic Development.**

## Cabinet Assists Small Business with Obtaining Federal Contract

Utilizing services provided by the Cabinet's Kentucky Procurement Assistance Program (KPAP), Wilkerson and Associates of Louisville (W&A), which supplies marketing research and data analysis to the business, political and government communities, was recently awarded a multi-million dollar contract with four annual options from the U.S. Department of Health and Human Services.

"By winning this federal contract it has tripled W&A's annual revenue. It would not have been possible without Bob Heil and KPAP's help," says Harold Busack, Chief Financial Officer for Wilkerson.

"What makes this a special occasion is the fact that Wilkerson and Associates is the first small business to ever be awarded this contract. Previous holders of the contract include the University of Wisconsin and Westat," says Bob Heil, Business Development Coordinator for KPAP.

"The contract involves conducting 600,000 phone and mail interviews done by over 200 Wilkerson and Associates employees. The survey results are reported annually to Congress and have a tremendous effect on congressional decisions relating to Medicare," says Heil.

"W&A had not previously bid on a federal contract and we had a large amount of questions as to where to begin the process. With KPAP's guidance, everything seemed to flow in an easy to understand manner," concludes Mr. Busack.

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Wilkerson and Associates, in business since 1976, has a staff with over 175 years of market research experience and has call centers in Louisville and Campbellsville.

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### [CoreNet Global Summit](#)

April 29-May 2, 2007  
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June 8, 2007  
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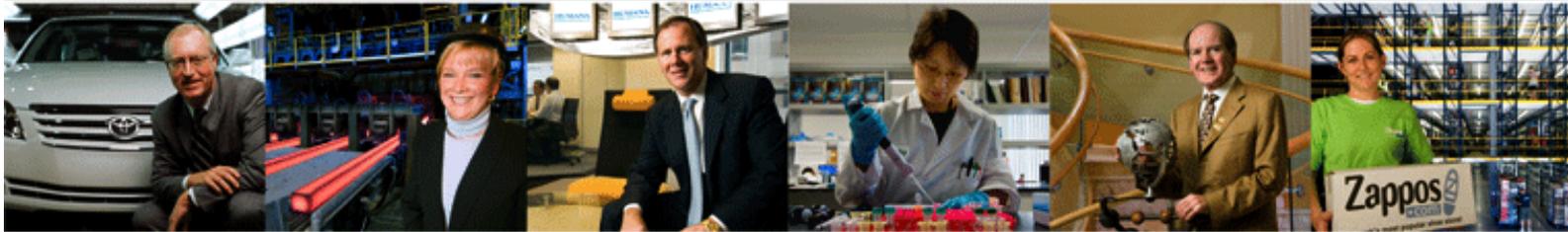
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**Business Facilities** recognized the Cabinet for Economic Development for brokering UPS' expansion of its Worldport facility in Louisville.

## Cabinet Wins *Business Facilities* magazine's EDDY Award

The Kentucky Cabinet for Economic Development and the Greater Louisville Inc. (GLI) won Bronze in *Business Facilities* magazine's "14th Annual Economic Development Deal of the Year Awards (EDDY)". The Cabinet and GLI won the EDDY award for the UPS expansion of their Worldport facility in Louisville, which will create 1,284 new full-time jobs and 3,787 new part-time jobs. The expansion represents a more than \$1 billion investment by UPS. The awards, which were featured in the December 2006 edition of *Business Facilities* magazine, focus on recognizing the locations and economic development agencies that land the biggest, highest-impact, and most challenging corporate expansions during the period of July 1, 2005 to the entry deadline of September 29, 2006.

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# SITE Selection

**Site Selection magazine's March 2007 issue recently placed Kentucky at 13th in the nation for new corporate facilities and expansions.**

## Kentucky Ranks 13th in *Site Selection* Magazine's Governor's Cup

*Site Selection* magazine's March 2007 issue highlights the states' new and expanded industry activity for 2006. The print version of the publication was released in error showing only 45 announced projects for Kentucky during 2006. The magazine's online version is corrected showing Kentucky's 177 announced projects in 2006 and may be viewed at <http://www.siteselection.com/issues/2007/mar/cover/>.

The corrected figures place Kentucky 13th in the 2006 *Site Selection* Governor's Cup awarded annually to U.S. states with the most new corporate facilities and expansions. Kentucky has the smallest population of any of the states in the top 15. The online corrected totals also provide other notable rankings for Kentucky including:

- Kentucky also ranked 13th in the 2006 *Site Selection* magazine list of states with the most new announced corporate facilities and expansions over the three year period 2004 to 2006. For the three year rankings, Kentucky again has the smallest population of any of the states in the top 15.
- Kentucky tied for 7th for the 2006 Top States with Most Micropolitans in Top 100 with 6 Micropolitan areas qualifying for the top 100.
- Kentucky tied for 9th for 2006 Top States with Most Top Metros with 5 metro communities in the top 100.
- Six Kentucky communities ranked in *Site Selection's* 2006 Top 100 U.S. Micropolitans for new and expanded facility expansions in 2006. The communities are Paducah (T24), Danville (T60), Somerset (T36), Frankfort (T60), Mt. Sterling (T36), and Union City, TN-KY region (T60).

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- Kentucky ranked 5th in the 2006 *Site Selection* magazine list of top states with expanded manufacturing facilities in 2006.
- Kentucky ranked 5th in the 2006 *Site Selection* magazine list of top states with expanded manufacturing facilities from 2004 to 2006.

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**Representatives from the Kentucky Cabinet for Economic Development, other state agencies, academia and industry crowd inside the Cabinet's BIO 2006 booth.**

## Cabinet to Participate in BIO 2007 Conference

Kentucky will be participating at BIO 2007, the annual international convention of the Biotechnology Industry Organization (BIO), being held May 6-9 in Boston, Massachusetts. Approximately 20,000 attendees from more than 60 nations are expected at the conference and exhibition, which last year held the largest gathering of biotechnology exhibitors in history, including more than 1,700 companies, organizations, and institutions. The convention provides Kentucky with the opportunity to enhance its reputation as a leader in the global biotechnology marketplace.

At BIO 2007, the Cabinet for Economic Development will again provide personnel to offer attendees expert advice about business opportunities in Kentucky and to help coordinate the activities of volunteers staffing the 800 square foot state pavilion. Several startup biotech companies from Kentucky will help staff the booth, as will representatives of local economic development organizations and state universities from across the commonwealth. A large, lighted sign above the pavilion and other signage throughout the exhibit hall will give the Kentucky name and Unbridled Spirit logo unprecedented visibility before the international biotech audience.

During the convention, on the evening of May 8th, the Kentucky Governor's Reception for invited guests will be held at the Boston Harbor Hotel. The reception provides a unique opportunity for Kentucky's friends and potential business partners to network and interact with the state's biotech companies, organizations, and institutions. Last year, the Chinese, French, German, and other delegations made a special point of attending the event hosted by Governor Ernie Fletcher and First Lady Glenna Fletcher.

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This year's reception will be co-hosted by the Kentucky BioAlliance, which was organized in late 2006 as a gateway for increased collaboration and knowledge exchange among bioscience industry leaders, entrepreneurs, investors, and institutions across the state.

The goal of the [Kentucky BioAlliance](#) is to promote commercialization, investment, and job creation in the biosciences and life sciences and to implement programs and promote policies that advance growth in the biotechnology sector. Kentucky BioAlliance aims to facilitate interactions among state institutions and private sector companies, serve as a partner between federal, state, and regional interests, act as a central resource for bioscience information and resources, and promote the combined strengths of Kentucky to national and international audiences.

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**Earth Day is April 22, and the Cabinet for Economic Development has shown its commitment to the environment with projects and incentive programs.**

## Environmentally Speaking: Earth Day 2007

As Earth Day (April 22) approaches, it seems only fitting to highlight some of the projects and incentive programs that illustrate the Commonwealth's commitment to the environment. In 2005, tax modernization was enacted and one of the highlights of the statute was the Kentucky Environmental Stewardship Act (KESA) tax credit. KESA is available to any business entity that manufactures a unique product that has a substantial positive impact on the environment. It is designed to increase the location and expansion of businesses producing environmentally friendly products.

KESA has been in effect for less than two years but it has already had an impact on the state. KESA was an important factor in the decision by Toyota to produce a hybrid version of its best-selling Toyota Camry at its Georgetown facility. The first of its Camry hybrids began production in the fall of 2006. Toyota expects an initial annual production of 60,000 hybrids.

Many of the state's other tax incentives can be used to promote the remediation of brownfields located throughout the state. The following incentives include the cost of remediation as an eligible cost to be included when considering tax credit amounts. The Kentucky Industrial Development Act (KIDA) focuses on new and expanding manufacturing companies that create at least 15 new full-time jobs and invests at least \$100,000. Kentucky Rural Economic Development Act (KREDA) focuses on new and expanding manufacturing companies that create at least 15 new full-time jobs and invest at

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least \$100,000, in economically disadvantaged counties. These are some but not all of the incentives that may be used to help promote a “green” and environmentally friendly Kentucky.

Also, for the first time the Cabinet is now promoting industrial sites and buildings that have been environmentally impacted. The Cabinet now shows remediated brownfield sites and buildings that meet our criteria, on our online searchable database, along with the traditional industrial sites and buildings the Cabinet markets.

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#### OUR RECENT PLACEMENTS



FRANKFORT, Ky. (Aug. 7, 2009)  
Gov. Steve Beshear today announced the appointment of Larry Hayes as Secretary of Kentucky's Economic Development Cabinet. Hayes, who is currently Secretary of Gov. Beshear's Executive Cabinet, has served as interim economic development cabinet secretary since last September.

The several-month search for a permanent Economic Development Cabinet Secretary was conducted by the PACE Group, a national executive search firm that has conducted searches for private industry, government and nonprofits in more than 40 states since it was founded in 1993. PACE has regional offices in Chicago, Ill. and

#### OUR LATEST CURRENT SEARCHES

To learn more about The PACE Group's current opportunities, please click on one of the positions/titles below.

##### Healthcare Searches

**Director of Quality Management Baptist Memorial Hospital Golden Triangle in Columbus, Mississippi**

**Neurosurgeon Baptist Memorial Hospital Golden Triangle in Columbus, Mississippi**

##### Non-Profit Searches

**Executive Director - United Way of South Mississippi in Gulfport, Mississippi**

##### Private Industry Searches

**President/CEO - Mitchell Oil Services Company in Sidney, Montana \*New\***

Tupelo, Miss.

[Click here to see the rest of the Article](#)



**Blue Cross Blue Shield Board Names Paul von Ebers as President and CEO**

Extensive industry experience combined with Midwestern values led to him as unanimous choice to lead state's largest health insurer.

The Board of Directors of Blue Cross Blue Shield of North Dakota (BCBSND) announced that insurance industry veteran Paul von Ebers has been chosen as the next CEO and president of the member-owned health insurer, stating that he has demonstrated a proven track record of leadership in health care insurance and a commitment to members and employees.

Von Ebers rose to the top in a nationwide search for likely candidates conducted by PACE Group, a Chicago-based executive search firm hired by the BCBSND Board to facilitate the process, with help from a search committee.

[Click here to see the rest of the Article](#)

[\(For more RECENT PLACEMENTS click here\)](#)

**Director of Sales Operations Yarnell's Ice Cream in Madison, Mississippi**

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**A FEW OF OUR CASE STUDIES**

**Fargo, North Dakota (President of the Fargo Cass County-Moorhead, Minnesota Economic Development Council)**

**Temple, Texas (President of the Temple Economic Development Council)**

**Frankfort, Kentucky (Commissioner of the Department of Commercialization and Innovation)**

**Gulfport, Mississippi (Vice President of Medical Affairs, Memorial Hospital)**

[\(If you would like to see more case studies, please contact us\)](#)

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## A better Kentucky for everyone.

Since 1967, the Kentucky Association for Economic Development, formerly the Kentucky Industrial Development Council, has worked hard to promote economic and industrial development in Kentucky. The way we see it, economic development is about more than just the retention and expansion of manufacturing. It's about improving the business environment and quality of life for every citizen in Kentucky. Our members work together on a local, regional and statewide basis to accomplish these goals.

### Our mission statement.

KAED's mission is to promote economic development and the economic development profession in Kentucky. We will provide relevant educational and training opportunities for our membership while improving communication between KAED and our members.

## Upcoming Events

### **MARK YOUR CALENDARS!**

**KAED Partnering for Progress  
Networking Luncheon  
September 22, 2009  
The Corbin Center for  
Technology & Community  
Activities  
Corbin, Kentucky  
[Registration Coming Soon!](#)**

**KAED Annual Conference  
presented by  
Scott, Murphy & Daniel Building  
Construction Specialists &  
Associates  
November 11-13, 2009  
Bowling Green, Kentucky  
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[PropertyMall.com features expanded announcement of Barry Varcoe appointment to Chairman and board additions](#) - June 12, 2009

[FMWorld announces unveiling of CoreNet Global board and appointment of Barry Varcoe as Chairman](#) - May 28, 2009

[Los Angeles Community College District, Audubon Society Headquarters, Among Top Award Winners for Excellence in Sustainability](#) - April 27, 2009

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- [Global](#)
- [Local Events](#)

#### [Brussels Summit](#)

Sep 21 - 22  
Brussels, Belgium

#### [Las Vegas Summit](#)

Oct 12 - 14  
Las Vegas, NV, United States

#### [CoreNet Summit - Las Vegas](#)

Oct 12 - 14  
Las Vegas, NV, United States

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#### [Chapter Leadership WebEx](#)

Sep 1, 9:00 AM - 10:00 PM

#### [New England Chapter - Managing your Career in Corporate Real Estate: Talent in Transition Series](#)

Sep 1, 5:30 PM - 7:30 PM  
Canton, MA, United States

#### [Corporate Finance & Real Estate](#)

Sep 7 - 10  
United Kingdom

#### [Sustainability - Is it Still on Anyone's Agenda?](#)

Sep 8  
Sydney, Australia

#### [Redevelopment of the 3M East Side Saint Paul Campus](#)

Sep 8, 11:30 AM - 1:00 PM  
St. Paul, MN, United States

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***“Connecting and providing value to you and your company in the entire network and supply chain of the corporate real estate industry -- from end users and occupiers to service providers and economic developers.”***

Professionals from across the corporate real estate industry gather from a variety of functional disciplines, locations, career stages, and companies. Membership types include End Users, Service providers, Economic Developers, as well as Academic, Journalist, Student, and Retired professionals.

#### [More here...](#)

There are a variety of benefits to membership with CoreNet Global. Members engage locally, globally and virtually.

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**Learn.** True leaders are driven not only by excellence but also by the thirst to know. Enhance your critical knowledge through in-depth education and knowledge sharing programs taught by the industry's finest. Take topical courses, get the

industry leading MCR or SLCR designations.

**Grow.** CoreNet Global is the source for the best insight and perspective on corporate real estate and workplace infrastructure. Members grow both personally and professionally through various awards programs, both at the local and global levels. Share knowledge and best practices, get recognized.

**Belong.** By bringing together all facets of the corporate real estate industry, CoreNet Global has become the association of choice. Serve on a local chapter, participate in a topical community, committee or task force.

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2. Complete your profile and register

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The 2007 BIO International Convention drew a record 22,366 attendees, a nearly 15 percent increase from the previous year, with representatives from 48 states and 64 countries.

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Reflecting back upon my first BIO conference the experience bordered on overwhelming yet yielded a ...

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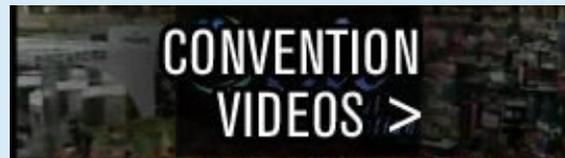


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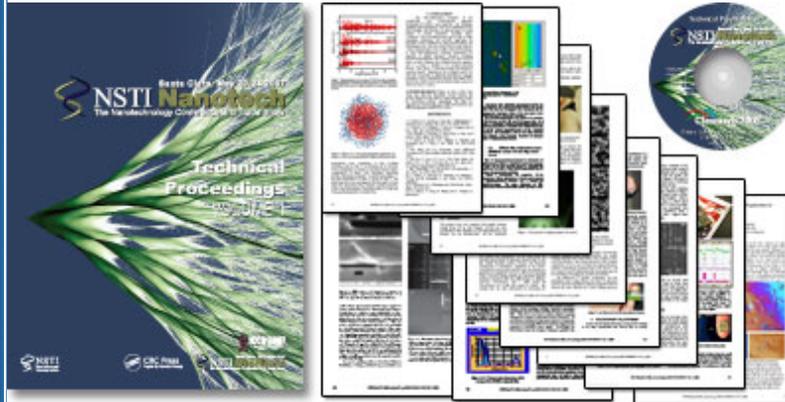
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## Schedule Highlights

### Industrial Impact Workshop

- Sunday May 20  
Technology and Business leaders provide 10 expert tutorials on all aspects of Nanotech and its impact into industrial verticals. [read more...](#)

### Nanotech for Investors Summit

- Monday May 21  
Exclusive event on public and private equity successes, investment vehicle and opportunities. [read more...](#)

### Nanotech Ventures

- Tues/Wed - May 22-23  
World's largest Nanotech Ventures forum, now combined with Cleantech Ventures [read more...](#)

### Global Showcase

- Wed Evening May 23  
Showcasing the 10th Anniversary of the Nanotech Conference, a gala reception will be held highlighting global nano Initiatives, IP, Products and Progress [read more...](#)

## Partnering Events

- [Nanotech for Investors](#)
- [Cleantech 2007](#)
- [TechConnect Summit](#)

## Day-by-Day

### Sunday

- [Workshops/Tutorials](#)

### Monday

- [Nanotech Tech Program](#)

- [Nanotech for Investors](#)

### Tuesday

- [Expo Opens](#)

- [Tech Program](#)

- [Business Program](#)

- [Nanotech Ventures](#)

### Wednesday

- [Nanotech Expo](#)

- [Tech Program](#)

- [Nanotech Ventures](#)

- [Cleantech Opens](#)

- [TechConnect Opens](#)

- [Nanotech Gala Reception](#)

### Thursday - Full Day

- [Nanotech Program](#)

- [Cleantech Program](#)

- [TechConnect Program](#)  
(corporate partnering)

## At-a-Glance

- [At-a-Glance \(html\)](#)

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## Distinguished Confirmed Speakers Include



**John Hofmeister**  
*Shell Oil Company*  
 (presentation video)  
 65 MB QuickTime© movie)



**Vinod Khosla**  
*Khosla Ventures*  
 (presentation video)  
 50 MB QuickTime© movie)



**William A. Goddard, III**  
*California Institute of Technology*



**Altaf H. Carim**  
*National Science and Technology Council (NSET), (video 56 MB MOV©), (slides 1.6 MB PDF©)*



**Clayton Teague**  
*Federal National Nanotechnology Coordination Office (NNCO)*



**Bill Davidow**  
*Mohr Davidow Ventures*



**Nicholas van Bruggen**  
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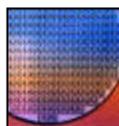
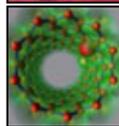
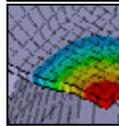
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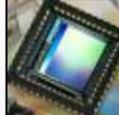
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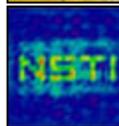
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This event is not open to the general public and NSTI reserves the right to refuse admission and participation to any individual.



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World Trade Day 2007

**Highlights from World Trade Day 2007 -  
[CLICK HERE](#)**

**June 5, 2007**
**Galt House Hotel, Louisville, KY**

The Kentucky World Trade Center is pleased to invite you to their **15th Annual World Trade Day Awards Luncheon and International Trade Fair**, the largest gathering of international trade and business professionals in the state! Meet with country trade representatives from around the world, learn how others are succeeding in international trade, and network with hundreds of Kentucky business people representing the state's international manufacturing and service firms.

Our feature event of World Trade Day is the **World Trade Success Awards luncheon**. This year, we will introduce you to two prominent guest speakers: **Michael Francesconi**, Vice President - Communications/Public Relations at **UPS** and **David Flanery**, Chief Financial Officer of **Papa John's International**. We look forward to hearing these two profound individuals give their perspective of international trade as they encourage Kentuckians to continue to move forward with international trade.

Our morning program, "Doing Business in the Chinese Market", will begin at 8:30 am in the Willow Room at the Galt House Hotel. [Click Here](#) for more details.

This year, we will be having a **Door Prize Giveaway** at the Awards Luncheon. To participate, you will need to attend the trade show at 10:30 am before the luncheon to complete and turn in your **Trade Fair survey card** that you will receive at registration. *The winner of the drawing will be announced during the luncheon.*

### World Trade Day Schedule:

**Tuesday, June 5**
**Location: Galt House Hotel, Archibald & Cochran Ballrooms (3rd Floor, West Wing)**
**8:30 - 10:30 a.m.** "Doing Business in the Chinese Market"

[Morning Program Schedule](#)
**8:30 - 10:30 a.m.** 'Tour the World' Trade Fair Table Set-Up

**10:30 - 11:45 a.m.** 'Tour the World' Trade Fair &  
One-on-One Company Meetings

**12:00 - 1:45 p.m.** 'World Trade Success' Awards Luncheon

**1:45 - 3:00 p.m.** 'Tour the World' Trade Fair Continues

\* If you are interested in being a **Sponsor** of World Trade Day 2007 or for more information, [Click Here!](#)

224 South Second St.  
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\* To learn more about being an **Exhibitor** at the World Trade Day International Trade Fair, [Click Here!](#)

\* World Trade Day offers Kentucky companies the chance to **meet with foreign trade & investment representatives** from over 20 countries during the one-of-a-kind "Tour the World" Trade Fair. [Dignitary Attendees at WTD 2007 & Dignitary Meeting Sign Up Form 2007](#)

#### **World Trade Day Sign-Up Forms:**

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[World Trade Day Program and Luncheon Registration Form 2007](#)

#### **Highlights from World Trade Day 2006:**

[Photos from World Trade Day 2006](#)

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**Questions/Comments**

*Last updated 6/24/09*

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**November 2009** The Renewable Energy Forum  
**Dallas, TX**  
**The Four Seasons Hotel - Las Colinas**  
**November 4 - 6, 2009**

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**December 2009 -** Consultants Forum - Annual Fall Event  
Best Practices in Economic Development."  
**Ft. Lauderdale Beach, FL**

**Ritz Carlton Hotel**

**December 6-8**

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